EFiled: May 18 2020 02:36PM EDT Filing ID 65642633
Case Number 43,2020D

THE SUPREME COURT OF THE STATE OF DELAWARE

DEAN SHERMAN,

No.: 43,2020

Plaintiff Below

Appellant/Cross-Appellee, : ON APPEAL FROM THE

SUPERIOR COURT OF

v. : DELAWARE OF AND

FOR KENT COUNTY

STEPHEN P. ELLIS, ESQUIRE,

Defendant Below :

Appellee/Cross-Appellant. :

CROSS-APPELLEE DEAN SHERMAN'S ANSWERING BRIEF ON CROSS-APPEAL

IPPOLITI LAW GROUP

Patrick K. Gibson, Esquire (#6357) 1225 N. King Street, Suite 900 Wilmington, DE 19801 Ph: (302) 428-1400

Fax: (302) 428-1400 Fax: (302) 428-9664

Email: patrick@ippolitilawgroup.com
Attorneys for Plaintiff/Appellant Dean Sherman

Dated: May 18, 2020

TABLE OF CONTENTS

<u>Page</u>
TABLE OF CONTENTS
TABLE OF AUTHORITIES iii
NATURE OF THE PROCEEDINGS
SUMMARY OF THE ARGUMENTS
STATEMENT OF THE FACTS
ARGUMENT5
TO THE DELAWARE PREMARITAL AGREEMENT ACT, 13 Del. C. § 326, A WRITTEN WAIVER OF FINANCIAL DISCLOSURES IN A PREMARITAL AGREEMENT BARS ANY UNCONSCIONABILITY CHALLENGE TO THE ENFORCEABILITY OF THE AGREEMENT
A. Question Presented5
B. Standard and Scope of Review5
C. Merits of Argument5
 i. The Phrase "Beyond The Disclosure Provided" As Used In 13 Del. C. § 326 Is Not Rendered Superfluous By The Superior Court's Interpretation.

111	. <u>Defendant's Interpretation Of "Beyond the Disclosure Provided"</u>	<u>' Is</u>
	Not Consistent with the Provisions Of The UPAA As Adoped By T	Γhe
	General Assembly	.16
iv	. Defendant's Concern That The Superior Court's Interpretation Of T	Γhe
	Phrase "Beyond the Disclosure Provided" As Used In 13 Del. C	'. §
	326 Would Preclude Challenges To A Premarital Agreement Procur	red
	After A Party Made Fraudulent Disclosures Is Remedied By 7	Γhe
	Common Law of Contracts.	.18
III. CO	NCLUSION	.19
RATIONA	LE AND JUDGMENT OF THE TRIAL COURT	.20

TABLE OF AUTHORITIES

Cases

Ascension Ins. Holdings, LLC v. Underwood, 2015 Del. Ch. LEXIS 19, at *15 (Del. Ch. Jan. 28, 2015)
Dambro v. Meyer, 972 A.2d 121, 129 (Del. 2009)5
Davis v. Miller, 7 P.3d 1223, 1234 (Kan. 2000)
Dove v. Dove, 680 S.E.2d 839, 844 (Ga. 2009)
<i>In re Marriage of Shanks</i> , 758 N.W.2d 506, 514 (Iowa 2008)
<i>In re Marriage of Solano</i> , 124 N.E.3d 1097, 1100-01 (Ill. App. Ct. 2019)
Kwon v. Kwon, 775 S.E.2d 611 (Ga. App. 2015)14
<i>LeVan v. Independence Mall, Inc.</i> , 940 A.2d 929, 932 (Del. 2007)9
PHL Variable Ins. Co. v. Price Dawe 2006 Ins. Trust, 28 A.3d 1059, 1067 (Del. 2011) 19
Silverman v. Silverman, 206 A.3d 825, 831 (Del. 2019)
Statutes
13 Del. C. § 326
UNIFORM PREMARITAL AGREEMENT ACT, Prefatory Note (1982)

Law Review Articles

J. Thomas Oldham, With All My Worldly Goods I Thee Endow,	Or Maybe Not: A
Reevaluation Of The Uniform Premarital Agreement Act After	r Three Decades,
19 DUKE J. GENDER L. & POL'Y. 83, 83 (2011)	6, 7, 16, 17, 18
Suzanne Reynolds, Premarital Agreements, 13 CAMPBELL L. RI	EV. 343, 361 (2011)
	16

NATURE OF THE PROCEEDINGS

This is a legal malpractice action arising from an underlying transactional matter. During the underlying transaction, Defendant, Stephen P. Ellis, Esquire ("Defendant") negotiated, drafted, and prepared a pre-nuptial agreement (the "Agreement") for Plaintiff, Dean Sherman ("Plaintiff"). The Agreement Defendant prepared for Plaintiff did not include statutory disclosure waiver language, as per 13 *Del. C.* § 326. In the course of a divorce proceeding, many years following the underlying transaction, Plaintiff's ex-wife, Margaret Sherman née Willoughby ("Ms. Willoughby"), successfully moved to set aside the pre-nuptial agreement, although this Court later reversed the Family Court's decision following an interlocutory appeal.¹

On June 12, 2018, Plaintiff filed a Complaint bringing claims for Legal Malpractice and Respondeat Superior against Defendant and a number of other defendants, who were later dismissed voluntarily by Plaintiff. At the close of discovery, Defendant moved for summary judgment. Following oral argument on November 22, 2019, the Hon. Jeffrey J. Clark ("Judge Clark") issued an Order and Opinion, dated January 2, 2020, granting summary judgment in favor of Defendant. Judge Clark ruled that there was insufficient record evidence to support the inference that Ms. Willoughby would have executed the premarital agreement

-

¹ See, Silverman v. Silverman, 206 A.3d 825 (Del. 2019)

if it had contained the 13 *Del. C.* § 326 statutory disclosure waiver language. Accordingly, Judge Clark ruled that there was insufficient evidence to find that Defendant's failure to include this language was the proximate cause of Plaintiff's damages.

On January 29, 2020, Plaintiff filed a Notice of Appeal of Judge Clark's decision granting summary judgment to Defendant. On February 12, 2020, Defendant filed a Notice of Cross-Appeal of Judge Clark's decision.

Plaintiff filed his Opening Brief for his appeal on March 17, 2020. On April 16, 2020, Defendant filed his Answering Brief for Appeal and Opening Brief on Cross-Appeal. This is Plaintiff's Answering Brief on Cross-Appeal.

SUMMARY OF THE ARGUMENTS

<u>Plaintiff's Response to Summary of Arguments Listed in Defendant's</u> <u>Opening Brief on Cross-Appeal</u>

4. Denied. The Superior Court correctly held that under the Delaware Premarital Agreement Act, 13 *Del. C.* § 326, a written waiver of financial disclosures in a premarital agreement bars any challenge to the enforceability of that agreement, on unconscionability grounds, regardless of the nature and extent of the disclosure provided.

STATEMENT OF THE FACTS²

² For brevity and the sake of judicial economy, Plaintiff incorporates herein by reference the Statement of Facts provided in his Opening Brief on Appeal, for purposes of his Answering Brief on Cross-Appeal.

<u>ARGUMENT</u>

I. THE SUPERIOR COURT CORRECTLY HELD THAT PURSUANT TO THE DELAWARE PREMARITAL AGREEMENT ACT, 13 Del. C. § 326, A WRITTEN WAIVER OF FINANCIAL DISCLOSURES IN A PREMARITAL AGREEMENT BARS ANY UNCONSCIONABILITY CHALLENGE TO THE ENFORCEABILITY OF THE AGREEMENT

A. Question Presented

Did the Superior Court correctly interpret the Delaware Premarital Agreement Act, 13 *Del. C.* § 326, in holding that the inclusion of a written waiver of the right to further financial disclosures, bars any future challenge to the enforceability of that agreement, on unconscionability grounds, regardless of the nature and extent of the disclosure provided?

B. Standard and Scope of Review

The Supreme Court of Delaware examines questions of statutory interpretation – which are questions of law – under a *de novo* standard standard of review.³

C. Merits of Argument⁴

In 1983 the National Conference of Commissioners on Uniform State Laws drafted and promulgated the Uniform Premarital Agreement Act (the "UPAA").⁵

³ See, Dambro v. Meyer, 972 A.2d 121, 129 (Del. 2009).

⁴ References to Cross-Appellee's Appendix will be cited as CAA.

In 1996, the Delaware General Assembly enacted 13 *Del. C.* § 321, *et seq.*, which is modeled after the UPAA.⁶ As of 2011, thirteen states, including Delaware, had "adopted the UPAA with no significant changes."

13 *Del. C.* § 326 governs the enforcability of premarital agreements in Delaware, and provides two bases for challenging enforcability – involuntary execution and unconscionability. § 13 *Del. C.* § 326(a)(2) states that:

A premarital agreement is not enforceable if the party against whom enforcement is sought proves that:

- (2) The Agreement was unconscionable when it was executed and, before execution of the agreement, that party:
- a. Was not provided a fair and reasonable disclosure of the property or financial obligations of the other party;
- b. <u>Did not voluntarily and expressly waive, in writing, any right to disclosure of the property or financial obligations of the other party beyond the disclosure provided; and</u>
- c. Did not have, or reasonably could not have had, an adequate knowledge of the property or financial obligations of the other party.⁹

⁵ See, J. Thomas Oldham, With All My Worldly Goods I Thee Endow, Or Maybe Not: A Reevaluation Of The Uniform Premarital Agreement Act After Three Decades, 19 Duke J. Gender L. & Pol'y. 83, 83 (2011); CAA001.

⁶ See, Silverman, 206 A.3d at 831.

⁷ See, Oldham, supra note 4 at 84; CAA002.

⁸ See, id. at 831-32; 13 Del. C. § 326.

The emphasized text above addresses the inclusion of financial disclosure waiver language in premarital agreements, and was the central issue of this litigation.

In the Family Court, Plaintiff's ex-wife, Ms. Willoughby, challenged the enforceability of the Agreement, which Defendant drafted, on the grounds that it was unconscionable.¹⁰ While this Court ultimately ruled that the Agreement was not unconscionable, Plaintiff's trial expert in this action, Judy M. Jones, Esquire ("Attorney Jones"), opined that Defendant's failure to include waiver of financial disclosure language in the Agreement was malpractice. 11 In her testimony and expert report, Attorney Jones explained that there are four distinct elements all of which must be proven to successfully set aside a pre-nuptial agreement based on unconscionability – and critically, that one of those elements is that the challenged agreement did not include a written disclosure waiver. 12 Simply put, Attorney Jones opined that had the Agreement included a waiver of financial disclosures, Ms. Willoughby would not have been able to challenge the Agreement on unconscionability grounds. 13 Of note, Attorney Jones' opinion that waiver of

⁹ See, id. (emphasis added).

 $^{^{10}}$ A0005 at ¶¶ 22-23.

¹¹ See, Pl.'s Opening Brief at p. 7 n. 13 and n. 14.

¹² See, id. at p. 8 n. 16.

¹³ See, id. at p. 8 n. 17.

financial disclosure langauge in a premarital agreement is in effect a "silver bullet" to a challenge on unconscionability grounds, appears consistent with this Court's earlier analysis of 13 *Del. C.* § 326.¹⁴

The Superior Court agreed with Attorney Jones and in its decision stated: "by including subparagraph (a)(2)(b) in the Act, the General Assembly has permitted any party who includes a waiver of disclosure provision in a premarital agreement to in all cases defeat a challenge to the Agreement based upon alleged unconscionability." Defendant disagrees with the Superior Court's analysis of the waiver provision of 13 *Del. C.* § 326 and contends that "the inclusion of the phrase 'beyond the disclosure provided' should be read to mean that the parties waive their rights to additional, supplemental, or future disclosures." For the following reasons, Defendant's assertion is erroneous.

_

¹⁴ See, Silverman, 206 A.2d, at 832-33 ("[T]o render the premarital agreement unenforceable under the statute, the spouse contesting enforcement must prove that the agreement is unconscionable <u>and prove three other grounds</u>—lack of fair and reasonable disclosure of the other spouse's property or financial obligations, <u>non-waiver</u>, <u>and</u> lack of adequate knowledge of Husband's property and financial obligations.") (emphasis added).

¹⁵ Def.'s Opening Brief at p. 19.

i. The Phrase "Beyond The Disclosure Provided" As Used In 13 *Del. C.* § 326 Is Not Rendered Superfluous By The Superior Court's Interpretation

Defendant contends in his Cross-Appeal that the Superior Court's interpretation of 13 *Del. C.* § 326's waiver language would render the phrase "beyond the disclosure provided" superfluous. Defendant argues that this is incompatible with the manner in which Delaware Court's interpret statutory language. 17

In Delaware, "[t]he goal of statutory construction is to determine and give effect to legislative intent." The "plain meaning of the statutory language controls" when faced with an unambiguous statute. On the contrary, "[a]n ambiguous statute should be construed in a way that will promote its apparent purpose and harmonize it with other statutes within the statutory scheme. Plaintiff submits that the waiver language in 13 *Del. C.* § 326 is unambiguous and its plain meaning controls. Defendant's position is the result of a tortured misreading of that plain language. Alternatively, if the Court deems that the waiver provision is ambiguous, it should be construed in a manner that accounts for other

¹⁶ *Id.* at p. 20.

¹⁷ *Id*.

¹⁸ LeVan v. Independence Mall, Inc., 940 A.2d 929, 932 (Del. 2007).

¹⁹ *Id.* at 932-33.

²⁰ *Id.* at 932. (internal quotations and citations omitted).

provisions of Delaware's adaptation of the UPAA – specifically what the General Assembly chose not to do. The latter will be discussed in greater detail in the next section below.

In 2019, the Illinois Appellate Court examined this very question, and interpreted the waiver language in Illinois' version of the UPAA to the same outcome as the Superior Court below. The Court in *In re Marriage of Solano* noted that the Illinois General Assembly adopted the UPAA, and with regards to challenges for unconscionability approved the following language:

The Act provides in relevant part: (a) A premarital agreement is not enforceable if the party against whom enforcement is sought proves that: (1) that party did not execute the agreement voluntarily; or (2) the agreement was unconscionable when it was executed and, before execution of the agreement, that party: (i) was not provided a fair and reasonable disclosure of the property or financial obligations of the other party; (ii) did not voluntarily and expressly waive, in writing, any right to disclosure of the property or financial obligations of the other party beyond the disclosure provided; and (iii) did not have, or reasonably could not have had, an adequate knowledge of the property or financial obligations of the other party.²¹

Accordingly, Illinois' version of the UPAA incorporated the exact same language adopted by the Delaware General Assembly when it passed 13 *Del. C.* § 326

In *Solano*, the Appellate Court of Illinois considered a trial court's decision affirming the enforceability of a prenuptial agreement following a challenge from the former husband. The Court considered the husband's argument that "unless a

²¹ In re Marriage of Solano, 124 N.E.3d 1097, 1100-01 (Ill. App. Ct. 2019).

party has made a fair and reasonable disclosure of his or her assets, the other party cannot be deemed to have voluntarily waived the right to disclosure beyond the disclosure made."²² In so doing, the Court considered the intent of Illinois' legislature when enacting the UPAA and noted the following:

The Agreement's waiver provision faithfully tracked the language of subsection (a)(2)(ii). The effect of the waiver becomes, then, a matter of statutory interpretation, the goal of which is to ascertain the legislature's intent. The most reliable indicator of legislative intent is the statutory language itself when given its plain and ordinary meaning. Issues of statutory interpretation are issues of law and so reviewed *de novo*.

According to respondent, the phrase "beyond the disclosure provided" in subsection (a)(2)(ii) indicates that the extent of the existing disclosure, as bearing upon its fairness and reasonableness, is relevant to whether the challenging party voluntarily waived his or her right to further disclosure. We disagree. If the [statutory] language is clear and unambiguous, we may not depart from the plain language and meaning of the statute by reading into it exceptions, limitations or conditions that the legislature did not express, nor by rendering any word or phrase superfluous or meaningless. Subsections (a)(2)(i) and (a)(2)(iii) provide for challenges based on the unreasonableness of the other party's disclosure of assets and on the challenging party's lack of knowledge of the other party's assets. By contrast, nothing in the text of subsection (a)(2)(ii) suggests that there must be a certain degree of disclosure, or knowledge of the party's undisclosed assets, before a party can waive the right to further disclosure. If respondent is correct that a waiver can be overcome by showing that the other party failed to make a fair and reasonable disclosure of assets prior to the waiver, or that the challenging party lacked knowledge of the other party's assets, then subsection (a)(2)(ii) is essentially indistinct from the other subsections and waivers have no independent force. The proper reading of the three subsections is that the legislature intended in

²² *Id.* at 1108.

<u>subsection (a)(2)(ii) to provide for waivers that entirely forestall challenges otherwise available under the other two subsections.</u>

Respondent, however, suggests that subsection (a)(2)(ii) at a minimum presupposes some level of disclosure before a waiver can be voluntary. But respondent suggests no criteria for judging the minimum adequacy of a disclosure apart from the criteria in subsections (a)(2)(i) and (a)(2)(ii). We cannot accept a reading that effectively conflates the three subsections. *In our view, a waiver under subsection (a)(2)(ii) can be voluntary even where the other party has disclosed no assets at all.*²³

Interpreting the Illinois statute's waiver language – in the same manner as the Superior Court below – the Court stated, "[t]here is no intelligible way to construe a waiver of information 'beyond the disclosure provided' other than as a concession to the adequacy of *what, if anything, was already disclosed*." Grounded in the plain text of the statute, this interpretation reflects the reality that there are various kinds of financial disclosure, parties to a premarital agreement may choose to employ, including a decision not to disclose anything.

The parties may choose a robust and detailed disclosure. The parties may opt for a more limited and conservative disclosure of assets. Or, as contemplated by the statute and the UPAA, the parties may choose to disclose nothing at all. The intent and effect of financial disclosure waiver language in a premarital agreement, is to forever forestall and foreclose upon the parties' ability to later claim a premarital agreement was unconscionable when executed. If the parties agree in

²³ *Id.* at 1111. (emphasis added).

writing to waive the right to additional disclosure – beyond the disclosure provided – they cannot challenge the agreement on unconscionability grounds, even if no assets were actually disclosed. This is in keeping with Delaware's policy in favor of giving parties the freedom to contract as they wish and see fit and the legislature's specific policy in enacting the UPAA towards the predictable enforcement of premarital agreements.²⁴

Defendant relies on a Kansas case, *Davis v. Miller*, in furtherance of his position. *Davis* is inapposite and distinguishable because it addresses an agreement made during the parties marriage (a "post-nuptial" agreement) rather than a *premarital* agreement.²⁵ The UPAA, by its terms, only applies to premarital agreements.²⁶ Although the Davis Court applied the Kansas UPAA to the post-nuptial agreement at issue, it did so not because the statute controlled as a matter of

_

²⁴ See, e.g., Ascension Ins. Holdings, LLC v. Underwood, 2015 Del. Ch. LEXIS 19, at *15 (Del. Ch. Jan. 28, 2015) ("Upholding freedom of contract is a fundamental policy of this State."); See Uniform Premarital Agreement Act, Prefatory Note (1982).

²⁵ Davis v. Miller, 7 P.3d 1228-9, 1234 (Kan. 2000).

²⁶ *Id.* ("The KUPAA does not apply to postmarital agreements and was not enacted for that purpose. Parties entering into a postmarital agreement are in a vastly different position than parties entering into a premarital agreement.").

law, but instead reasoned that the parties had integrated its terms by contract.²⁷ Applying the UPAA in this awkward procedural posture that it was not intended to address, the *Davis* Court concluded that the waiver language in the Kansas UPAA – together with other language in the parties' post-nuptial agreement – to apply only to the right to demand future disclosures.²⁸ Moroever, the Court made that decision without engaging in an indepth analysis of the waiver language – as it relates to the other sections of the unconscionability statute – as the Court did in *Solano*. For these reasons, *Davis* is of no persuasive value to this Court. Defendant's reliance on *Kwon v. Kwon* is entirely misplaced, as Georgia has not adopted the UPAA.²⁹ Plaintiff respectfully requests that this Court follow the well reasoned rationale of the Court in *Solano* and affirm the Superior Court's interpretation of the provision.

_

²⁷ *Id.* ("Despite the legislative intent and the clear language of the KUPAA, parties can bind themselves to the provisions of an otherwise inapplicable act by incorporating choice of law provisions in an enforceable contract.")

²⁸ *Id.* at 1233-34 ("We interpret the contract to be a waiver of any *future* disclosures and not to apply to a waiver of any and all disclosures made in the *past*. The district court incorrectly ruled that Davis had waived her right to disclosure as is meant by [Kansas' equivalent of § 326].")

²⁹ See Dove v. Dove, 680 S.E.2d 839, 844 (Ga. 2009) (noting in dissenting opinion that Georgia has not adopted the UPAA); See generally, Kwon v. Kwon, 775 S.E.2d 611 (Ga. App. 2015).

ii. <u>If The Court Considers The Phrase "Beyond the Disclosure Provided"</u>
<u>Ambiguous, The Court Should Interpret The Language In Light Of Other State's Deviations From The Model Language Of The UPAA – Which The General Assembly Declined To Adopt</u>

Plaintiff contends that the language of 13 *Del. C.* § 326 regarding waiver of financial disclosure is unambiguous and should be interpreted in a manner constent with its plain meaning – i.e. that "beyone the disclosure provided" is a waiver of receiving further financial disclosures, even if none were earlier provided. It is instructive, however, to note that other jurisdictions – apparently sharing Defendant's concern about waivers in the face of no disclosure of financial assets – chose to deviate from the model language of the UPAA and added provisions requiring disclosure in their respective UPAA codifications. When enacting their UPAA modeled legislation regarding premarital agreements, Minnesota, Virginia, and Connecticut added provisions expressly requiring disclosure of assets. Connecticut's legislature went further, acompletely removing the UPAA's waiver of financial disclosures, a public policy choice also made by the legislatures of

³⁰ See, Oldham, supra note 4 at 100 n. 176 - 177, and accompanying text; CAA018.

³¹ *Id*.

³² *Id.* at 87 n. 31 and accompanying text; CAA005.

Wisconsin and Iowa.³³ In a third method, Arkansas' legislature chose to only permit enforcement of a waiver if the waiving party was represented by counsel.³⁴

Noteably, in enacting 13 *Del. C.* § 326, the General Assembly chose not to deviate from the text or provisions of the UPAA regarding waiver of financial disclosures, unlike the public policy judgments made by other state legislatures. Plaintiff contends this fact strongly supports the Superior Court's interpretation of the statutory language as permitting parties to waive the right to all disclosure of financial information associated with the execution of a premarital agreement.

iii. <u>Defendant's Interpretation Of "Beyond the Disclosure Provided" Is Not Consistent with the Provisions Of The UPAA As Adoped By The General Assembly</u>

Defendant asks this Court to interpret the financial disclosure waiver language "beyond the disclosure provided" to mean a waiver of future, additional, or supplemental disclosures.³⁵ However, that reading would reject both the intent of the UPAA's drafters and the plain language of the statute itself.³⁶ Courts around

³³ *Id.* at 100 n. 176 - 177

³⁴ See, Oldham, supra note 4 at 87 n. 32 and accompanying text; CAA005.

³⁵ See, Def.'s Opening Brief at 19.

³⁶ See, Oldham, supra note 4 at 84; CAA002 ("The UPAA reflects policy judgment ... that no review of the fairness of the agreement at divorce is appropriate."). See also, Suzanne Reynolds, Premarital Agreements, 13 CAMPBELL L. REV. 343, 361 (2011); CAA069 (when considering if a premarital agreement is unconscionable, "[t]he UPAA focuses on the circumstances at execution, apparently depriving the

the country have recongized that the UPAA contemplates that unconscionability will be measured based on the circumstances between the parties at the time of execution – not the circumstances at the time of enforcement or any time in the future.³⁷ For instance, the Iowa Supreme Court in *In re Marriage of Shanks*, noted "[t]he UPAA … narrow[s] the temporal focus of the unconscionability analysis <u>to</u> the time 'when [the agreement] was executed."³⁸

While some states have chosen to modify the model language of the UPAA to provide for an unconscionability assessment at the time of enforcement, i.e. divorce, rather than the time of execution, the Delaware General Assembly did not.³⁹ In fact, the only substantive deviation from the model language of the UPAA made by the legislature was to remove a provision that would have permitted a party to obtain spousal support if the provisions of the premarital agreement

court of authority to take subsequent developments into account.") (emphasis added).

³⁷ *See*, *id*.

³⁸ In re Marriage of Shanks, 758 N.W.2d 506, 514 (Iowa 2008) (emphasis added). See also, Oldham supra note 4 at 99 ("Under the UPAA, it is only relevant whether the waiving party received adequate information from the other if the waiving party can also establish the agreement was unconscionable <u>when signed</u>.") (emphasis added).

³⁹ See, Oldham, supra note 4 at 86 n. 19-21, and accompanying text; CAA004.

resulting in that party becoming eligible for public assistance.⁴⁰ Having rejected the only portion of the UPAA's model language that addressed post-execution behavior, it is inconceivable that the General Assembly, intended the phrase "beyond the disclosure provided," to refer to additional disclosure at some vague, unspecified time in the future. Accordingly, this Court should decline Defendant's invitation to do so, and should affirm the Superior Court's interpretation of the provisions of 13 *Del. C.* § 326 regarding waiver of financial disclosures.

iv. <u>Defendant's Concern That The Superior Court's Interpretation Of The Phrase "Beyond the Disclosure Provided" As Used In 13 Del. C. § 326 Would Preclude Challenges To A Premarital Agreement Procured After A Party Made Fraudulent Disclosures Is Remedied By The Common Law of Contracts</u>

Defendant's concern regarding the Superior Court's interpretation of the financial disclosure waiver provision of 13 *Del. C.* § 326 is grounded, in part, in an apparent concern that it would allow a party that fraudulently disclosed his or her assets prior to the execution of a premarital agreement, to avoid a later challenge to the agreement's enforceability.⁴¹ However, well-established common law contract

⁴⁰ See, 13 Del. C. §323(a)(4); See, Oldham, supra note 4 at 86; CAA004 ("The UPAA authorizes the elimination of spousal support and does not permit a review of the fairness of such a provision unless the waiving party would become a public charge.").

⁴¹ See, Def.'s Opening Brief at p. 19-20 ("It [i.e. 13 Del. C. § 326] should not be construed as to shield a party from making inaccurate or fraudulent disclosures.").

principals alredy consider such a scenario, and provide an adequate remedy.⁴² Accordingly, this is no reason to overturn the Superior Court's interpretation of the waiver of financial disclosures, under 13 *Del. C.* § 326.

⁴² See, e.g., PHL Variable Ins. Co. v. Price Dawe 2006 Ins. Trust, 28 A.3d 1059, 1067 (Del. 2011) ("<u>As with all contracts</u>, fraud in the inducement renders a life insurance policy voidable at the election of the innocent party ... Under Delaware common law, contracts that offend public policy or harm the public are deemed void as opposed to voidable.").

CONCLUSION

For all the forgoing reasons, Plaintiff below, Appellant/Cross-Appelle

herein, Dean Sherman respectfully requests that this Honorable Court affirm the

holding of the Superior Court's January 2, 2020 Opinion and Order granting

Defendant below, Appellee/Cross-Appellant, Stephen P. Ellis, Esquire's Motion

for Summary Judgment, which interpreted the language of 13 Del. C. § 326 by

stating: "by including subparagraph (a)(2)(b) in the Act, the General Assembly has

permitted any party who includes a waiver of disclosure provision in a premarital

agreement to in all cases defeat a challenge to the Agreement based upon alleged

unconscionability."

Respectfully Submitted,

IPPOLITI LAW GROUP

/s/ Patrick K. Gibson

PATRICK K. GIBSON, ESQ.

DE. Supreme Court ID 6357

1225 N. King Street, Suite 900

Wilmington, DE 19801

Ph: (302) 428-1400

Fax: (302) 428-9664

Email: patrick@ippolitilawgroup.com

Word Count: 4,500

Dated: May 18, 2020

RATIONALE AND JUDGMENT OF THE TRIAL COURT

IN THE SUPERIOR COURT OF THE STATE OF DELAWARE

DEAN SHERMAN, :

:

Plaintiff,

C.A. No. K18C-06-009 JJC

In and for Kent County

V.

.

STEPHEN P. ELLIS, ESQUIRE,

•

Defendant. :

OPINION

Submitted: November 22, 2019 Decided: January 2, 2020

Patrick K. Gibson, Esquire, Ippoliti Law Group, Wilmington, Delaware, *Attorney for Plaintiff*.

Colleen D. Shields, Esquire, Gary W. Lipkin, Esquire, & Alexandra D. Rogin, Esquire, Eckert Seamans Cherin & Mellott, LLC, Wilmington, Delaware, *Attorneys for Defendant*.

Clark, J.

Plaintiff Dean Sherman sues his former attorney, Stephen Ellis, Esquire, for legal malpractice. Prior to Mr. Sherman's 1997 marriage, Mr. Ellis drafted a premarital agreement (the "Agreement") designed to protect Mr. Sherman's assets. Mr. Sherman then presented the Agreement to his fiancé. The Agreement waived her right, upon divorce, to receive alimony or to share in wealth accumulated over the course of their marriage. Her attorney advised her not to sign it but she nevertheless did.

During their divorce proceedings in 2015, Mr. Sherman's wife challenged the Agreement's enforceability in Family Court. The Family Court found it to be unconscionable and thus unenforceable. The Delaware Supreme Court, however, reversed the Family Court's decision. In the end, the Agreement successfully barred her challenges.

Notwithstanding Mr. Sherman's success after appeal, he now sues Mr. Ellis because he did not include a waiver of disclosure clause in the draft agreement. According to Mr. Sherman's expert, it would have been a "silver bullet" removing the incentive for his ex-wife to engage in protracted litigation. Mr. Sherman claims that this expanded litigation in turn expanded his costs and fees. He now seeks to recover those attorney and expert fees from Mr. Ellis.

Presently, Mr. Ellis seeks summary judgment in a motion that raises two principal issues. First, the motion requires the Court to evaluate the legal foundation for Mr. Sherman's expert's standard of care opinion. Second, with regard to proximate cause, the motion addresses a plaintiff's ability to recover for legal malpractice in drafting a premarital agreement that, in the end, successfully

¹ Mr. Sherman's former spouse is not a party. The Court will refer to her as Mr. Sherman's fiancé, wife, or ex-wife as did the Delaware Supreme Court when it assigned her a pseudonym in the underlying action. *See Silverman v. Silverman*, 206 A.3d 825 (Del. 2019) (assigning pseudonyms and general titles to the parties).

protected the plaintiff's assets. To evaluate the second issue, the Court must address whether the standard for proximate cause in transactional legal malpractice claims differs from the standard applied in litigation legal malpractice claims.

For the reasons that follow, genuine issues of material fact remain regarding the applicable standard of care and whether Mr. Ellis breached that standard. However, in this case, there is insufficient evidence of record to support an inference that Mr. Sherman's ex-wife would have agreed to include this "silver bullet" term in the Agreement. In addressing an issue of first impression, the same "but for" proximate cause limitation that applies in litigation malpractice actions must apply in transactional legal malpractice actions. When applying that standard, because record evidence does not support an inference that Mr. Sherman's ex-wife would have likely accepted the term, the trier of fact would be forced to speculate regarding whether Mr. Ellis's alleged negligence proximately caused Mr. Sherman harm. For that reason, Mr. Ellis's motion for summary judgment must be **GRANTED**.

FACTS AND PROCEDURAL BACKGROUND

The recited facts are those of record when viewed in the light most favorable to Mr. Sherman, the non-movant. In 1997, Mr. Sherman retained Mr. Ellis to negotiate and draft the Agreement prior to his marriage. The draft included provisions designed to protect Mr. Sherman's assets in the event of a divorce. It also included a mutual waiver of alimony. Finally, it included a clause recognizing that both parties had fully disclosed their premarital assets.² The proposed agreement,

² Pl. Response, Ex. A., Ex. 1, "Ante-Nuptial Agreement" at 3 (providing "[t]he parties hereby acknowledge that each of them has made a full disclosure to the other of all property owned or otherwise held by each respective party on Exhibits 'A' and 'B' attached hereto").

however, did not contain a waiver of the parties' obligations to disclose assets and obligations "beyond the disclosure provided."³

Before his fiancé signed the Agreement, she consulted with an attorney. Her attorney first asked Mr. Sherman to revise the proposed agreement to secure her future financial security. Mr. Sherman rejected those requests with the exception of one minor issue. His fiancé then met with her attorney to review the Agreement. He told her that it was one-sided and that she should not sign it. Notwithstanding this advice, she executed it. When doing so, she acknowledged in writing that her attorney had advised her not to. The two then married.

In 2015, Mr. Sherman's wife filed for divorce and moved to set aside the Agreement. At that point, Mr. Sherman's assets exceeded twelve million dollars and his annual income exceeded one million dollars. In contrast, she had no independent income or separate assets. In her motion to set aside the Agreement, she argued that it was unenforceable because she did not execute it voluntarily.⁴ She also argued that the Agreement was unconscionable because (1) she was not provided a fair and reasonable disclosure of Mr. Sherman's property, and (2) because she "did not voluntarily and expressly waive in writing any right to that disclosure."⁵

Prior to the parties' execution of the Agreement in 1997, Mr. Sherman had disclosed in writing his then four million dollars in assets.⁶ The disclosure, however, contained errors. Namely, it omitted that he owned a Ford Explorer (though his fiancé had nearly exclusive use of it prior to the disclosure) as well as a three thousand dollar life insurance policy. It also inaccurately described his one hundred

³ See 13 Del. C. § 326(a)(2)b (permitting a waiver of disclosures beyond those provided).

⁴ See id. at § 326(a)(1) (providing a premarital agreement is unenforceable if not executed voluntarily).

⁵ Pl. Response, Ex. A, Ex. 3, "Motion to Set Aside Ante-Nuptial Agreement," at ¶ 5.

⁶ Pl. Response, Ex. A, Ex. 1 at 7.

percent interest in a two hundred acre property as a fifty percent interest.⁷ In the Family Court property division litigation, after discovery, briefing, and oral argument, that court held the Agreement to be unconscionable. Because of the disclosure errors, it also held that Mr. Sherman's disclosure of assets and liabilities was not fair and reasonable.⁸

Mr. Sherman then filed an interlocutory appeal to the Delaware Supreme Court. With that appeal pending, Mr. Sherman filed the current legal malpractice suit against Mr. Ellis. The then legal backdrop to the malpractice case included only the adverse Family Court finding, which at that point was on appeal.

After Mr. Sherman filed suit, the Delaware Supreme Court reversed the Family Court's decision.⁹ When doing so, it confirmed that Mr. Sherman's ex-wife had voluntarily executed the Agreement¹⁰ and that Mr. Sherman's disclosure of his property and financial obligations was fair and reasonable.¹¹ As a result, the Supreme Court held it to be immaterial whether or not the Agreement was unconscionable.¹² It held the Agreement to be enforceable.¹³

Nevertheless, Mr. Sherman continues to prosecute his legal malpractice claim against Mr. Ellis. In doing so, he seeks to recover significant attorneys' fees that he alleges he incurred while litigating the unconscionability of the Agreement in Family Court and on appeal. His claim centers on Mr. Ellis's allegedly negligent failure to

⁷ *Id. See also Silverman v. Silverman*, 206 A.3d 825, 833 (Del. 2019) (summarizing the errors in the disclosures).

⁸ Sherman v. Sherman, No. CS15-01396, 2018 (Del. Fam. Apr. 4, 2018).

⁹ *Silverman*, 206 A.3d at 834.

¹⁰ *Id.* at 829 (explaining that "[t]he parties have accepted the Family Court's ruling that Wife voluntarily entered into the premarital agreement. Thus, voluntariness is no longer at issue.").

¹¹ *Id.* at 833–34.

¹² *Id.* at 834.

¹³ *Id*.

include a single clause or sentence in the Agreement—a waiver of disclosures term authorized by Delaware's Premarital Agreement Act (the "Act"). 14

The Act recognizes that a clause in a premarital agreement that waives further disclosure of assets or financial obligations has a direct bearing on the enforceability of a premarital agreement.¹⁵ While the parties dispute the effect of this portion of the Act, there is no dispute that the Agreement contained no waiver of disclosure provision.

In the present suit, Mr. Sherman identified Judy Jones, Esquire, as his expert witness. In her report and deposition testimony, Ms. Jones opines that including the waiver provision would by itself have precluded any claim that the Agreement was unconscionable. As a result, she further opines that the standard of care for a domestic attorney as of 1997 required an attorney to include this waiver provision in the Agreement. Mr. Ellis's expert counters that the standard of care did not require Mr. Ellis to include such a provision.

Apart from the standard of care issue, evidence of record relevant to proximate cause of harm is limited to three sources. First, Mr. Sherman's litigation attorney, David Gagne, Esquire, testified in his deposition that Mr. Sherman incurred additional fees and costs because Mr. Ellis did not include the provision in the Agreement. Specifically, Mr. Gagne testified as a fact witness that because Mr. Ellis did not include this language, Mr. Sherman had to hire two experts to address property values that would have otherwise been unnecessary. ¹⁶ Those expert fees were approximately \$38,000. Mr. Gagne also estimated that \$285,000 of a total of \$310,000 in attorneys' fees that he charged were necessary only because Mr. Ellis

¹⁴ See 13 Del. C. §§ 321–28.
15 See 13 Del. C. § 326.

¹⁶ Mr. Ellis also filed a motion in limine to exclude Mr. Gagne's testimony to the extent that it includes expert opinions. The Court need not decide that motion for purposes of this decision.

did not include the disputed provision in the Agreement. Second, Ms. Jones offers her expert opinion that Mr. Ellis's failure to include this term proximately caused the increased costs and fees identified by Mr. Gagne. Third, Mr. Sherman argues that his ex-wife's agreement to what were otherwise draconian terms in a one-sided Agreement circumstantially supports a reasonable inference that she would have agreed to anything he asked, including the waiver of disclosure provision.

Notwithstanding that his ex-wife agreed to other one-sided terms, there is no evidence of record addressing her impressions regarding a waiver of disclosure provision or her willingness to agree to one. Namely, there is no direct evidence from her or the then-attorney that bears upon what other terms she may have agreed to. While she agreed to the vast majority, but not all of the terms proposed in the draft agreement, Mr. Sherman did not depose her or her then-attorney regarding how she would have reacted to the provision at issue. Likewise, there is no correspondence, documentary evidence, or circumstantial evidence demonstrating her propensity to agree to that specific provision.

Mr. Ellis now moves for summary judgment. He has also filed a motion *in limine* to exclude Ms. Jones's expert opinions regarding standard of care and proximate cause of damages. Because Ms. Jones offers opinions regarding each element of Mr. Sherman's malpractice claim, the foundation for her opinions must be addressed when deciding Mr. Ellis's motion for summary judgment.

ARGUMENTS OF THE PARTIES

Mr. Ellis raises three arguments in support of his motion. First, he argues that there is no genuine issue of material fact regarding the standard of care. In support of this argument, he relies upon his expert's opinion that the standard of care did not require the waiver language to be included in the Agreement. Furthermore, he asks the Court to disregard Ms. Jones's expert opinion because she allegedly

misinterprets a provision in the Act that anchors her standard of care opinion. Because she misinterprets the statute, he argues that her opinion has no foundation and should be rejected for purposes of summary judgment.

Second, he argues that because the Agreement survived a legal challenge and protected Mr. Sherman's assets, Mr. Sherman's claim fails as a matter of law. He concedes the absence of mandatory authority or in-State persuasive authority regarding transactional malpractice claims. Rather, Mr. Ellis cites other states' authority holding that a legal malpractice plaintiff must demonstrate that, but for the defendant's conduct, he or she would have obtained a more favorable result than the one obtained. According to Mr. Ellis, applying the same "case within a case" approach used by many courts in litigation malpractice actions, mandates summary judgment in this case.

Third, Mr. Ellis argues that Mr. Sherman's claim is "fatally speculative." He lists six assumptions that a jury would need to speculate about before it could find proximate cause of harm. Namely, he argues that Mr. Sherman's claim requires speculation regarding the following: (1) Mr. Sherman's former wife would have accepted the waiver of disclosure language if Mr. Ellis had proposed it; (2) Mr. Ellis never, in fact, proposed the language; (3) if he included the language in the Agreement, she would not have challenged the Agreement anyway; (4) the litigation expenses would have been less had he included the waiver of disclosure language; (5) the Family Court would have ruled differently if the waiver language was included; and (6) Mr. Sherman's ex-wife, as opposed to Mr. Sherman, would not have appealed if she had lost in Family Court. On balance, he argues that because there is no evidence regarding Mr. Sherman's ex-wife's willingness to have agreed

¹⁷ Def. Ellis Opening Br. at 10.

¹⁸ *Id.* at 5.

to this pivotal term or her resolve to continue litigating under various scenarios, proximate cause of harm to Mr. Sherman is speculative.

In response, Mr. Sherman argues that the evidence of record creates issues of material fact precluding summary judgment. Namely, he argues that the conflicting deposition testimonies of his and Mr. Ellis's expert witnesses create a jury question as to the appropriate standard of care. Mr. Sherman also argues that Ms. Jones's interpretation of the Act is correct as a matter of law. Finally, Mr. Sherman urges the Court to apply a relaxed approach when evaluating proximate cause of damages. He argues that the relationship of damages to the negligence alleged is not speculative when applying this relaxed standard.

SUMMARY JUDGMENT STANDARD

Summary judgment is appropriate only if there is no genuine issue of material fact and the movant is entitled to judgment as a matter of law. ¹⁹ The Court must view the evidence in the light most favorable to the non-moving party. ²⁰ The burden of proof is initially on the moving party. ²¹ However, if the movant meets his or her initial burden, then the burden shifts to the non-moving party to demonstrate the existence of material issues of fact. ²² The non-movant's evidence of material facts in dispute must be sufficient to withstand a motion for judgment as a matter of law and sufficient to support the verdict of a reasonable jury. ²³

¹⁹ Super. Ct. Civ. R. 56(c); *Moore v. Sizemore*, 405 A.2d 679, 680 (Del. 1979).

²⁰ Brozaka v. Olson, 668 A.2d 1355, 1364 (Del. 1995).

²¹ Super. Ct. Civ. R. 56(e); *Moore*, 405 A.2d at 680 (Del. 1979).

²² *Moore*, 405 A.2d at 681 (citing *Hurtt v. Goleburn*, 330 A.2d 134 (Del. 1974)).

²³ Lum v. Anderson, 2004 WL 772074, at *2 (Del. Super. Mar. 10, 2004).

ANALYSIS

The Court must first determine whether there is a genuine issue of material fact regarding the standard of care applicable to Mr. Ellis. Because (1) expert testimony regarding this issue is necessary, and (2) Mr. Sherman's expert relies upon her interpretation of the Act to support her opinion, the Court must determine if the Act supports her position. Next, the Court must address whether Mr. Sherman states a claim when the Agreement ultimately protected his assets. In other words, is there any legally recognizable harm when the Agreement fulfilled its primary purpose, although through a more circuitous route? Finally, the Court must address whether the evidence of record, when examined in the light most favorable to Mr. Sherman, demonstrates a genuine issue of material fact regarding proximate cause.

The record demonstrates a genuine issue of material fact regarding the applicable standard of care and whether Mr. Ellis breached it.

Central to the Court's decision regarding the standard of care is Mr. Ellis's motion in limine to exclude Ms. Jones's opinion regarding the applicable standard of care.²⁴ Expert testimony is required for a plaintiff to establish the standard of care in a legal malpractice case. As to the standard of care, the parties offer competing Ms. Jones's relevant opinion includes that Mr. Ellis "acted expert opinions. negligently and breached the applicable standard of care for a Delaware lawyer when

²⁴ Neither Mr. Ellis nor Mr. Sherman couched their submissions in terms of a *Daubert* challenge. Foundational requirements are an aspect of a *Daubert* review. See Perry v. Berkley, 996 A.2d 1262, 1267 (Del. 2010) (explaining the Delaware Supreme Court "has adopted the United States Supreme Court holding in Daubert [v. Merrell Dow Pharm., Inc., 509 U.S. 579, 593–95 (1993)], which requires that an expert's opinion be based upon a proper factual foundation and sound methodology to be admissible, as the correct interpretation of D.R.E. 702"). Because the parties proceeded immediately to their contrary arguments regarding the proper interpretation of the Act and whether Ms. Jones's interpretation provides an adequate foundation for her opinion, the Court will focus only on that aspect of the Daubert requirements.

he failed to include in the [Agreement] a written waiver of further disclosure of property or financial obligations as permitted by 13 *Del. C.* § 326(a)(2)[b]."²⁵

Mr. Ellis argues that because Ms. Jones incorrectly interprets the cited statute, her opinion deserves no weight and need not be accepted for summary judgment purposes. Mr. Sherman counters that had Mr. Ellis included one sentence in the Agreement, it would have significantly minimized Mr. Sherman's attorney fees and expert costs.

The parties agree that the standard of care issue centers on their contrary interpretations of a provision in Delaware's version²⁶ of the Uniform Premarital Agreement Act (the "UPAA"). The provision of the Act relevant to this dispute is Section 326. In relevant part, it provides:

- (a) A premarital agreement is not enforceable if the party against whom enforcement is sought proves that:
- (1) Such party did not execute the agreement voluntarily; or
- (2) The agreement was unconscionable when it was executed and, before execution of the agreement, that party;
 - a. Was not provided a fair and reasonable disclosure of the property or financial obligations of the other party;
 - b. Did not voluntarily and expressly waive, in writing, any right to disclosure of the property or financial obligations of the other party beyond the disclosure provided; and
 - c. Did not have, or reasonably could not have had, an adequate knowledge of the property or financial obligations of the other party.²⁷

In paragraphs (1) and (2) of Subsection 326(a) of the Act, the General Assembly provided two independent bases to challenge the enforceability of a

²⁵ Pl. Response, Ex. C, at 7.

²⁶ See 13 Del. C. §§ 321–28 (where the General Assembly enacted Delaware's version of the UPAA).

²⁷ 13 Del C. § 326.

premarital agreement: involuntariness in execution *or* unconscionability. In the underlying litigation, Mr. Sherman's ex-wife challenged the Agreement based upon both.

With regard to unconscionability, Ms. Jones opines that had Mr. Ellis included a provision mirroring the language in subparagraph (a)(2)b, it would have acted as a "silver bullet" to any challenge to the Agreement based upon unconscionability. Mr. Sherman provided a written disclosure of his property and obligations as required by subparagraph (a)(2)a, and the Supreme Court held it to be fair and reasonable. However, the Agreement included no waiver as contemplated in subparagraph (a)(2)b. That, according to Mr. Sherman's theory of the case, would have limited the arguments in Family Court, and later in the Delaware Supreme Court, to whether his former wife executed the Agreement voluntarily. That limited scope, in turn, Mr. Sherman argues, would have prevented the need to litigate the highly factual issue of the fairness and reasonableness of the disclosure as referenced in subparagraph (a)(2)a.

Mr. Ellis counters that there is no meaningful way to interpret subparagraphs (a)(2)a and (a)(2)b to provide any guidance of value to an agreement drafter. He further argues that regardless of whether he included (a)(2)b's waiver of disclosure language in the Agreement, the parties would have still needed to litigate the issue presented under (a)(2)a — that is, whether the initial disclosure was fair and reasonable.

Mr. Ellis reasonably argues that the interrelationship of these two provisions is unclear. They seem to contradict each other to a certain extent. Namely, the statute requires that there be a "fair and reasonable disclosure" on one hand, while also permitting a written waiver of disclosure on the other hand. The only qualifying language in the Act regarding the nature of the waiver is that it is effective "beyond the disclosure provided." The Act does not define that phrase. It is unclear whether

a correction to the first disclosure would qualify as one being "beyond the disclosure provided." It is also unclear regarding whether a "disclosure beyond the disclosure provided" could obviate the need for a party to provide a fair and equitable disclosure in the first instance. At oral argument, neither party provided the Court with authority addressing the interrelationship of the two provisions.

In written supplements, both parties provided contrary persuasive authority supporting contrary readings of the UPAA.²⁸ The Court's overriding goal in statutory construction must be to implement the General Assembly's intent.²⁹ When doing so, it must first look to the plain language of the statute.³⁰ Here, in the underlying litigation, the Delaware Supreme Court addressed the statute's structure as follows:

to render the premarital agreement unenforceable under the statute [based upon unconscionability], the spouse contesting enforcement must prove that the agreement is unconscionable *and* prove *three other grounds* – lack of fair and reasonable disclosure of the other spouse's property or financial obligations, *non-waiver*, and lack of adequate knowledge of [the other spouse's] property and financial obligations.³¹

In this matter's underlying litigation, the Supreme Court did not expressly address the effect of failing to include a waiver of disclosure provision. Nor was it necessary for the Court to define "non-waiver" in the passage quoted above.

²⁸ Mr. Ellis offers a Kansas Supreme Court decision interpreting the provision in the UPAA to refer to "a waiver of any *future* disclosures, and not to a waiver of any and all disclosures made in the past." *Davis v. Miller*, 7 P.3d 1223, 1229–30 (Kan. 2000) (emphasis added). Mr. Ellis also cites a Georgia appeals court decision holding that the UPAA does not provide that the waiver of disclosure provisions is a "silver bullet." *Kwon v. Kwon*, 775 S.E.2d 611, 615–16 (Ga. App. Ct. 2015). In response, Mr. Sherman cites an Illinois appellate court decision, *In re Marriage of Solano*, 124 N.E. 3d 1097 (Ill. App. Ct. 2019). In that decision, the Illinois court held that the waiver of disclosure provision in the UPAA is effective as to all disclosures, past and present. *Id.* at 1111.

²⁹ Zambrana v. State, 118 A.3d 773, 775–76 (Del. 2015).

³⁰ Friends of H. Fletcher Brown Mansion v. City of Wilmington, 34 A.3d 1055, 1059 (Del. 2011) (quoting Caminetti v. United States, 242 U.S. 470, 485, (1917)).

³¹ Silverman 206 A.2d at 832–33 (emphasis added).

Nevertheless, its statutory interpretation of Subsection 326(a) controls. When applying this interpretation, it follows that whatever further disclosures "beyond the disclosure provided" are, if the premarital agreement includes language waiving such a disclosure, then it is impossible for the challenging party to invalidate a premarital agreement based upon unconscionability.

Mr. Ellis relies upon the rule of statutory construction that statutes should not be read to render their provisions meaningless.³² In this regard, he argues that the two subparagraphs when read in *pari materia*, cannot be reconciled. Regardless of the difficulty in interpreting and applying the two provisions, the Act's plain language must control. Here, the policy and rationale behind including such a "silver bullet" is for the General Assembly to decide, not the Court. By including subparagraph (a)(2)b in the Act, the General Assembly has permitted any party who includes a waiver of disclosure provision in a premarital agreement to in all cases defeat a challenge to the Agreement based upon alleged unconscionability. As the Delaware Supreme Court recognized in the underlying case, "[i]t may be time to take another look at Delaware's premarital agreement law . . ."³³ When observing this, the Supreme Court based this recommendation, in part, upon the circumstances of this case (in the underlying litigation) and, in part, upon other states' decisions to adjust the UPAA based upon their experiences.³⁴

On balance, given the Delaware Supreme Court's guidance in *Silverman*, the plain language of the statute, and persuasive authority interpreting the UPAA consistently with Ms. Jones's interpretation, there is an adequate foundation for Ms. Jones's interpretation. As a result, in total, the record includes competing opinions

³² See 1A Sutherland Statutory Construction § 21:1 (7th ed.) (explaining that [c]ourts should construe a statute, if possible, so no term is rendered superfluous or meaningless").

³³ Silverman, 206 A.3d at 834, n. 46.

³⁴ *Id*.

regarding the necessary standard of care that applied in 1997 to an attorney drafting a premarital agreement designed to protect a client's assets.³⁵ The opposing experts evaluated Mr. Ellis's performance in light of the applicable standards of care that they described.³⁶ These competing opinions create issues of fact regarding the applicable standard and whether Mr. Ellis breached it.³⁷ As a result, summary judgment is inappropriate on those bases.

Proximate cause in a transactional legal malpractice claim must be evaluated under the same traditional principals of tort law that apply to litigation malpractice claims.

In Delaware, the elements of a legal malpractice claim include "(1) the employment of the attorney; (2) the attorney's neglect of a reasonable duty; and (3) the fact that such negligence resulted in and was the proximate cause of loss to the

with Pl. Response, Ex. E "Deposition of Kathryn Laffey," at 55 providing:

³⁵ Delaware adopted the Act the year prior, in 1996. 70 Del. Laws ch. 462, § 2 (1996). *Compare also* Pl. Response, Ex. D "Deposition of Judy M. Jones," at 47 providing:

Q: Any time an attorney, in your opinion represents a spouse seeking to protect his or her assets in drafting a prenuptial agreement, is it your belief that any time that they did not suggest including that waiver language, they are committing malpractice to their client?

A: Probably yes.

Q: So you don't believe the standard of care of the Delaware family lawyer preparing a prenuptial agreement requires this inclusion of this disclosure waiver language?

A: Certainly not in 1997.

³⁶ Compare Pl. Response, Ex. D "Deposition of Judy M. Jones," at 102.

Q: And again, is it your opinion within a reasonable degree of professional certainty based on your professional experience, that Mr. Ellis' failure to include the waiver language . . . was a deviation from the applicable standard of care expected of a Delaware family lawyer?

A: Yes, it was. It was a deviation.

with Pl. Response, Ex. E "Deposition of Kathryn Laffey," at 50.

Q: Do you believe that Stephen Ellis deviated from the applicable standard of care in the drafting of this document?

A: No.

³⁷ See Streevy v. Roberts, 2007 Del. Super. LEXIS 2634 (Del. Super. Mar. 21, 2007) (explaining that "competing expert testimony is a classic issue of fact for the jury").

client."³⁸ Often, legal malpractice claims arise out of an attorney's conduct during the course of litigation. In those circumstances, the plaintiff must "demonstrate that the underlying action would have been successful but for the attorney's negligence."³⁹

In the litigation context, the general rule requires analyzing a "case within a case." Namely, a legal malpractice plaintiff cannot succeed in a claim unless he or she can demonstrate that but for the defendant's negligence in a litigated case, the plaintiff would have won.⁴⁰ While Delaware case law has not used the specific "case within a case" nomenclature, Delaware law aligns directly with that general approach in litigation malpractice cases. Namely, in *Flowers v. Ramunno*,⁴¹ the Delaware Supreme Court articulated the causation standard for such a claim. In that decision, the Court required the plaintiff to "demonstrate that *the underlying action would have been successful* but for the attorney's negligence."⁴²

Other legal malpractice actions, however, stem from attorney representations in transactions. Legal malpractice actions in the transactional context often do not look back on the success or failure of litigation, but involve evaluating an attorney's actions that, at the time, looked forward toward a future deal, settlement, or the prevention of litigation.

Distilling a general rule for transactional malpractice cases has caused more uncertainty than in the binary, win versus lose, litigation setting. Transactional legal malpractice cases may arise from an attorney's drafting of a release, or as in this case, a premarital agreement. In such transactional representation claims, some of those cases follow a loss to the client in litigation. Such cases fit more easily within

³⁸ Weaver v. Lukoff, 511 A.2d 1044, 1986 WL 17121, at *1 (Del. July 1, 1986) (TABLE).

³⁹ Flowers v. Ramunno, 27 A.3d 551, 2011 WL 3592966 at *2 (Del. Aug. 16, 2011) (TABLE).

⁴⁰ *Id*.

⁴¹ *Id*.

⁴² *Id.* (emphasis added).

the general rule for causation used in litigation malpractice. At some point, there was often a poor result in an underlying suit.

Other transactional malpractice cases, however, stem from lost profits, a disappointing settlement or sale price, or a lost benefit of the bargain. For instance, they may include claims that an attorney's malpractice caused lost profits in a deal that the parties did not consummate, or did so under less favorable terms than were possible. These claims may also, *inter alia*, involve lost net profit because an attorney either negligently prepared documents or negligently represented a party in negotiations. In those transactional malpractice cases, the success of an "underlying action" cannot be gauged in binary terms such as winning or losing.

To date, the Delaware Supreme Court has not addressed the standard for proximate cause in transactional malpractice claims. A number of other jurisdictions have examined the issue and align in two camps. Some jurisdictions continue to use a "case within a case" framework while modifying its application by applying a "but for" causation requirement in the transactional context. On the other hand, some courts provide for a more relaxed causation approach in transactional legal malpractice cases due to the number of variables involved in a successful transaction. Mr. Sherman advocates this relaxed approach and equates it to a loss of

⁴³ But see Dickerson v. Murray, 2016 WL 1613286 at *4 (Del. Super. Mar. 24, 2016) (relying upon a decision of the Court of Appeals of Ohio to explain application of the "walk away" scenario in legal malpractice claims in a manner that seems to relax the standard for proximate cause without articulating the standard).

⁴⁴ See George S. Mahaffey Jr., CAUSE-IN-FACT AND THE PLAINTIFF'S BURDEN OF PROOF WITH REGARD TO CAUSATION AND DAMAGES IN TRANSACTIONAL LEGAL MALPRACTICE MATTERS: THE NECESSITY OF DEMONSTRATING THE BETTER DEAL, 37 Suffolk U. L. Rev. 393 (2004) [hereinafter Cause-in-Fact] (generally discussing legal malpractice and specifically addressing the dispute regarding the causation in transactional malpractice claims, including the "Case-within-a-Case" approach). See also John M. Palmeri & Franz Hardy, TRANSACTIONAL LEGAL MALPRACTICE CLAIMS: Application of the "Case within a Case" Standard, 50 No. 3 DRI For Def. 48 (2008) (noting that, in the author's opinion, the majority of courts that have addressed causation in a transactional malpractice claim have adopted the case within a case standard).

chance type action. He argues that there is a cognizable malpractice claim if an attorney's actions merely resulted in a loss of chance to avoid excess litigation.

At least one secondary source has characterized the "case within a case" approach as representing the general rule in the transactional context.⁴⁵ The most cited case supporting this approach is the Supreme Court of California's decision in *Viner v. Sweet.*⁴⁶ That court reasoned that:

[there is] nothing distinctive about transactional practice that would justify a relaxation of, or departure from, the well-established requirement in negligence cases that the plaintiff establish causation by showing either (1) *but for* the negligence, the harm would not have occurred, or (2) the negligence was a concurrent independent cause of the harm.⁴⁷

There, the court rejected an intermediate appellate court's reasons for relaxing the but for test for causation. The lower court relaxed the standard because of the large number of variables necessary to evaluate transactional success when compared to success in litigation. In rejecting a relaxed causation standard, the Supreme Court of California observed that "[c]ourts are properly cautious about making attorneys guarantors of their clients' faulty business judgment."⁴⁸

Other high courts have likewise required a showing of "but for" causation. For instance, the Supreme Court of Minnesota formally adopted this approach in the transactional setting in *Jerry's Enterprises, Inc. v. Larkin et al.*⁴⁹ There, the court held that in a transactional malpractice matter, "the [proximate cause of damages element] of a cause of action is modified to show that, but for defendant's conduct,

⁴⁵ See Palmeri & Hardy, TRANSACTIONAL LEGAL MALPRACTICE CLAIMS: Application of the "Case within a Case" Standard (describing the "case within a case" standard as the majority approach).

⁴⁶ 70 P.3d 1046 (Cal. 2003).

⁴⁷ *Id.* at 1051.

 $^{^{48}}$ Id. at 1053 (citing Bauman, Damages for Legal Malpractice: An Appraisal of the Crumbling Dike and Threatening Flood (1988) 61 TEMP. L. Rev. 1127, 1154–55).

⁴⁹ 711 N.W.2d 811 (Minn. 2006).

transaction than the result obtained."⁵⁰ When articulating this standard, the Supreme Court of Minnesota held that without a demonstrated failure in the underlying transaction, proximate cause cannot be established under this rule.⁵¹ This approach fits loosely within a "case within a case" analysis. In order to prove causation under this standard, a plaintiff must demonstrate consequences that resulted from the alleged negligence in contrast to what should have resulted from the transaction.⁵²

Courts applying this but for standard in transactional malpractice cases require evidence of the potential missing links in the causal chain. Specifically, in claims involving an alleged failure to "obtain or advise of a provision, concession or benefit, the [plaintiff-]client must prove that the other party would have agreed." Evidence that the other party "might have" agreed to the term is insufficient to meet this showing. These courts reason that without such a showing, juries would have to speculate regarding a myriad of possibilities that could have occurred following the suggestion or failure to suggest an additional term to an agreement. The California Supreme Court and the Supreme Court of Virginia have both required plaintiffs to meet this burden. In doing so, they recognize that absent evidence that the other

⁵⁰ *Id* at 819; *See also Adams v. Manion*, 2017 WL 2729603 at *2 (Minn. Ct. App. June 26, 2017) (quoting *Jerry's Enterprises, Inc.*, 711 N.W.2d at 819); *Viner*, 70 P.3d at 1054 (finding that a plaintiff must show "but for the alleged malpractice, it is more likely than not that the plaintiff would have obtained a more favorable result").

⁵¹ *Id*.

⁵² 3 Ronald E. Mallen & Jeffrey M. Smith, *Legal Malpractice* § 24.5 (2019 ed.).

⁵³ Id. (citing Hazel & Thomas, P.C. v. Yavari, 465 S.E.2d 812, 815 (Va. 1996)).

⁵⁴ *Id.* (citing *Hazel*, 465 S.E.2d at 815 (finding the plaintiff did not show the other party would have still agreed to the contract where the other party stated he did not know if he would have granted a request for the added provision in the agreement at issue, but "certainly would have found a way to make the deal happen")).

⁵⁵ Viner, 70 P.3d at 1053; Hazel, 465 S.E.2d at 815.

party would have likely agreed to the term, a plaintiff-client has not shown that the negligence proximately caused a loss.⁵⁶

The Court recognizes that apart from these jurisdictions, others relax the nexus necessary to demonstrate proximate cause of harm. For instance, Mr. Sherman relies upon the Wisconsin decision in *Estate of Campbell v. Chaney*. ⁵⁷ In that decision, the Court of Appeals of Wisconsin examined a claim involving a premarital agreement. ⁵⁸ The plaintiff alleged that because of how a drafting attorney structured an agreement, the plaintiff had to engage in unnecessary litigation. ⁵⁹ Namely, in *Chaney*, the underlying case settled before a final decision, but after some litigation. ⁶⁰ In framing the standard regarding causation, the Wisconsin high court required a showing "that the attorneys' negligence caused weakness in the prenuptial agreement and that the weakness caused litigation." ⁶¹ The court reasoned that it was "immaterial that the agreement might later be enforced after a finding that the widow already knew the financial information [I]f [a failure] caused the [plaintiff] to settle a claim that a proper agreement would have made meritless, then the attorney may be held liable."

The defendant-attorney in *Chaney* argued a strict "case within a case" approach to causation; namely, he argued that because the agreement was not

⁵⁶ See Viner v. Sweet, 117 Cal. App. 4th 1218 (Cal. Ct. App. 2004) (finding on remand, while recognizing that an "express concession" by the other party of what they would have agreed to is not necessary and that circumstantial evidence can be used to establish causation, that the plaintiff did not identify direct or circumstantial evidence of causation in support of the claim); see also Hazel, 465 S.E.2d at 815 (finding the plaintiff failed to provide sufficient evidence of his attorneys' negligence when he could not point to any evidence that the other party would have agreed to the additional provisions).

⁵⁷ 485 N.W.2d 421 (Wis. Ct. App. 1992).

⁵⁸ *Id.* at 423.

⁵⁹ *Id*.

⁶⁰ *Id*.

⁶¹ *Id.* at 425.

⁶² *Id*.

nullified by judicial decision because the parties had settled mid-litigation, there was no cognizable malpractice claim.⁶³ In rejecting that argument, the Wisconsin high court adopted a relaxed standard for causation for transactional based claims.⁶⁴ When doing so, that court applied what seems to be an improper burden shift.⁶⁵ Namely, it denied summary judgment because *the defendant-attorney* could not show that the plaintiff settled despite a strong probability that the plaintiff would have prevailed.⁶⁶ Such an approach does not comport with traditional tort concepts. Rather, it constitutes an improper burden shifting in a loss of chance setting. In fact, it provides for what is nearly alternative liability. Delaware case law has never accepted alternative liability as an exception to the requirement for traditional proximate causation.⁶⁷

The Seventh Circuit Court of Appeals has also held that proving a case within a case is unnecessary in transactional legal malpractice claims. Namely, in *Nicolet Instrument Corp. v. Lindquist & Vennum*, the Seventh Circuit examined a district court's granting of summary judgment. The district court granted summary judgment because the Plaintiff could not prove that the other party would have agreed to the term at issue. Seventh Circuit reversed, holding that "but for" causation is not the appropriate benchmark in transactional legal malpractice

⁶³ *Id*.

⁶⁴ *Id.* (finding the question for summary judgment purposes was "whether the defendant's alleged negligence forced the estate to engage in litigation it otherwise would not have had to engage in"). ⁶⁵ *Id.* at 426.

⁶⁶ *Id*.

⁶⁷ State Farm Fire & Cas. Co. v. Middleby Corp., 2011 WL 683883, at *3 (Del. Super. Feb. 8, 2011) (explaining that "[i]n the nearly twenty-five years that have passed since Nutt [v. A.C. & S. Co., Inc., 517 A.2d 690 (Del. Super. 1986)], the legislature has not authorized collective liability under either the market-share or alternative liability theories, and the Court perceives no reasoned basis for it to impose such a change now").

⁶⁸ Nicolet Instrument Corp. v. Lindquist & Vennum, 34 F.3d 453 (7th Cir. 1994)

⁶⁹ *Id.* at 455–56.

actions.⁷⁰ To the contrary, it applied what it described as a "not very demanding standard."⁷¹ In doing so, it recognized the difficulty of proof of causation in legal malpractice cases in even the litigation setting, and the significantly greater difficulty involved in the transactional setting where there often is no "right outcome."⁷² Because of that difficulty, the Seventh Circuit relaxed the standard and did not require the plaintiff to prove that the other party would have likely agreed to the additional term.⁷³

These cases and others like them differ from Delaware precedent that applies traditional concepts of proximate cause consistently among tort claims. In legal malpractice claims, the Delaware Supreme Court's only decision addressing causation, although in the litigation malpractice context, recognized that traditional proximate cause, with a "but for" floor for liability, applied. Alternative liability has not been applied in Delaware in any setting. Moreover, there is no support in Delaware law to relax the standard for only one sub-set (*transactional* legal malpractice claims) of one type of claim (legal malpractice claims in general), merely because the former, by nature of the challenged attorney action, has an increased number of variables that make it more difficult to prove.

⁷⁰ *Id.* at 455.

⁷¹ *Id*.

⁷² *Id*.

⁷³ *Id*.

⁷⁴ Flowers, 2011 WL 3592966 at *2.

⁷⁵ Nutt v. A.C. & S. Co., Inc., 517 A.2d 690, 694 (Del. Super. 1986) (referencing In re Asbestos Litig., 509 A.2d at 1118 when "declin[ing] to adopt the alternative liability theory in Delaware. [The Court is] satisfied that such a change in traditional tort law should be left to the legislature"); In re Asbestos Litig., 509 A.2d 1116, 1118 (Del. Super. 1986) (explaining that an assumption of product identification would be "mere speculation and would be the establishment of something akin to market-share liability . . . , a change in Delaware tort law which if desired this Court believes is best left to the legislature"), aff'd sub nom. Nicolet, Inc. v. Nutt, 525 A.2d 146 (Del. 1987).

A recent Supreme Court of Mississippi decision that addressed a legal malpractice claim in the transactional context is persuasive.⁷⁶ In *Gulfport OB-GYN*, *P.A. v. Dukes*, that court examined a claim involving an employment agreement's covenant not to compete.⁷⁷ An employee left the plaintiff-client's medical practice to start her own practice and challenged its enforceability.⁷⁸ After the departing physician prevailed, the plaintiff-client filed a legal malpractice claim against the law firm that drafted the employment agreement because of a missing provision.⁷⁹

In affirming the lower court's decision to grant summary judgment, the Supreme Court of Mississippi described the required showing of proximate cause where an underlying transaction is at issue.⁸⁰ It explained that a legal malpractice claim requires a plaintiff to establish proximate cause by the trial-within-a-trial test, and that while transactional claims may not involve a "trial" or "case," the "same principles apply: causation 'turns on whether the attorney's conduct was the but-for cause of the failure to obtain a more favorable result rather than success or failure in litigation.'"⁸¹ Noting that a substantial majority of courts have followed this rule,⁸² the Mississippi court persuasively held that where the

complaint is that the attorney should have proposed different or additional terms to a transaction, the malpractice plaintiff must show

⁷⁶ Gulfport OB-GYN, P.A. v. Dukes, Dukes, Keating & Faneca, P.A., --- So.3d ----, 2019 WL 4071721 (Miss. Aug. 29, 2019).

⁷⁷ *Id.* at *1.

⁷⁸ *Id*.

⁷⁹ *Id*.

⁸⁰ *Id.* at *2–4.

⁸¹ *Id.* at *2 (quoting *Frederick v. Wallerich*, 907 N.W.2d 167, 173 (Minn. 2018)) (citing Mahaffey Jr., *Cause-in-Fact*, at 436–37).

⁸² Id. (citing John M. Palmeri, Franz Hardy, Nicole Salamander Irby, Better Deal or No Deal: Causation in Transactional Malpractice Cases, 42 COLO. LAW. 51, 51 (Dec. 2013), which in turn cited Viner v. Sweet, 70 P.3d 1046 (2003); Serafin v. Seith, 672 N.E.2d 302 (1996); Blackhawk Building Systems, Ltd. v. Aspelmeier, Fisch, Power, Warner and Engberg, 428 N.W.2d 288 (Iowa 1988); Jerry's Enters., Inc. v. Larkin, Hoffman, Daly & Lindgren, Ltd., 711 N.W.2d 811 (Minn. 2006); Froom v. Perel, 872 A.2d 1067 (N.J. App. Div. 2005); Hazel and Thomas, P.C. v. Yavari, 465 S.E.2d 812 (Va. 1996); Cannata v. Wiener, 789 A.2d 936 (Vt. 2001)).

that such terms would have been accepted by the other party or that the client would not have entered into the deal and would have been better off for doing so. Absent such proof there exists no genuine issue of material fact as to causation of damages, and summary judgment is appropriate.⁸³

Proving causation in a transactional malpractice claim, as in a litigation malpractice claim, requires proof that, but for the attorney's negligence, the plaintiff would have obtained a more favorable result. While ultimate success in litigation in a case like Mr. Sherman's does not *per se* bar a malpractice claim, when the claim involves alleged negligence in not proposing or including an additional term in a proposed agreement, the plaintiff-client must first show that the other party would have agreed to the omitted term. Without evidence of record supporting a reasonable inference that the opposing party would more likely than not have agreed to the term, there is no genuine issue of material fact regarding proximate cause of damages.

Mr. Sherman does not demonstrate a genuine issue of material fact regarding proximate cause of damages.

At the outset, Mr. Ellis meets his initial burden on summary judgment as to proximate cause. He emphasizes that the Supreme Court held the Agreement to be enforceable. As a result, Mr. Sherman prevailed in the underlying litigation. Accordingly, the burden shifts to Mr. Sherman to demonstrate an issue of fact regarding proximate cause of harm.

In response to Mr. Ellis's motion, Mr. Sherman emphasizes the conflicting deposition testimony of the expert witnesses.⁸⁴ He also claims the amount of damages he suffered are not speculative because his litigation attorney, Mr. Gagne, quantified the alleged harm as extra fees and costs incurred during the Family Court

⁸³ *Id.* at *4.

⁸⁴ Pl. Response, at 3–8.

litigation and Supreme Court appeal.⁸⁵ In his testimony, Mr. Gagne provides an estimate of the attorneys' fees that Mr. Sherman would have incurred had the waiver of disclosure language been included in the Agreement.⁸⁶ Specifically, Mr. Gagne believed there would have been no need to hire experts for the Family Court litigation,⁸⁷ and that the trial in Family Court would have taken approximately one-half a day.⁸⁸ He conceded, however, that he would have still taken some depositions and would have had to litigate the matter in Family Court.⁸⁹ Based on this reasoning, Mr. Gagne estimated that the litigation would have cost Mr. Sherman approximately \$35,000 to \$50,000 in comparison to the \$310,000 he charged him.⁹⁰

Mr. Gagne's estimation of the difference in costs—or in other words, an identification of the amount of damages Mr. Sherman incurred—provides sufficient evidence for a reasonable jury to fix an amount of damages. That, however, is not all that is required. There must be sufficient evidence for it to reasonably infer that the alleged negligence proximately caused the harm.

The evidence of record when considered in the light most favorable to Mr. Sherman does not permit that bridge. Namely, Mr. Sherman does not meet his burden by demonstrating that there is a genuine issue of fact regarding whether the costs and fees would not have been incurred but for Mr. Ellis's alleged negligence.⁹¹

⁸⁵ *Id.* at 9–10.

⁸⁶ Pl. Response, Ex. F, at 42–43.

⁸⁷ *Id.* at 42:7–42:13 (stating "[s]o with the waiver language in, I would not have retained the experts for the valuations . . . I believe the expert costs and fees associated with depos, and that was to 38,000.00").

⁸⁸ *Id.* at 42:18–42:19 (stating "[i]t would have been probably a half day trial").

⁸⁹ *Id.* at 42:13–43:4 (stating "I would have had to go to a trial in Family Court, nonetheless, I would have had the waiver – I still would have taken Tom Gay's deposition, which I did. I still would have done that even under the err [sic] set of circumstances . . . I still would have taken Ms. Sherman's deposition . . . [Mr. Sherman] would have been . . . And I assume Ms. Dougherty would have taken Mr. Ellis's deposition even had the waiver language be [sic] in there").

⁹⁰ Id. at 43:4–43:18 (stating "[a]n estimate, probably 35 to 50 [thousand dollars]").

⁹¹ Flowers, 2011 WL 3592966 at *2.

Because the underlying action is a transaction and involves the claim that Mr. Ellis failed to include a particular provision in the Agreement, Mr. Sherman would have to demonstrate evidence justifying a jury's inference, that more likely than not, his ex-wife would have accepted the Agreement *with the additional provision*.

In this regard, the Court recognizes that the evidence permits a clear inference that she *might have*. ⁹² This "might have" evidence includes the ex-wife's agreement to other unfavorable terms, and Ms. Jones's expert opinion. ⁹³ Alone, the former does not constitute a circumstance supporting an inference of a probability that Mr. Sherman's ex-wife would have agreed to a wholly separate term. In addition, Ms. Jones conceded the same in her deposition testimony where she admitted that speculation would be necessary to make that assumption. ⁹⁴ In support of Ms. Jones's opinion regarding proximate cause of harm, she cited the fact that Mr. Sherman's ex-wife signed the Agreement against her attorney's advice. Nevertheless, Ms. Jones testified that she does not "think there is any way of knowing where [sic] whether she would have refused signing the prenup if that statement had been in there or not." ⁹⁵ In fact, she confirmed the degree of speculation regarding the exwife's agreement to such a term to be "pure speculation."

Here, the record contains no testimony from Mr. Sherman's ex-wife, one of the two parties to the Agreement, bearing on this material issue. Nor does it contain testimony from the attorney who advised her. As recognized in the *Viner* decision, while an express concession of acceptance is not necessary to prove proximate cause

⁹² See Mallen & Smith, Legal Malpractice (citing Hazel, 465 S.E.2d at 815 when explaining that it is "not sufficient to show that the other party 'might have' agreed" to prove proximate cause of harm in a transactional malpractice claim).

⁹³ Pl. Response, Ex. D "Deposition of Judy M. Jones," at 39:15–46:5.

⁹⁴ *Id.* at 40:1–40:4.

⁹⁵ *Id.* at 41:12–41:15.

⁹⁶ *Id.* at 41:15.

of harm, there must at a minimum be circumstantial evidence of a probability of acceptance of the term.⁹⁷

The Court recognizes that proving proximate cause of harm will often be challenging in circumstances, such as the one at hand, where the decision maker was and remains an adverse party to the malpractice-plaintiff. As the California Supreme Court correctly recognized in *Viner*, however, "difficulties of proof cannot justify imposing liability for injuries that the attorney could not have prevented by performing according to the required standard of care." On balance, the record contains no evidence—direct or circumstantial—that permits a reasonable inference that Mr. Sherman's ex-wife would have more likely than not agreed to this critical term. Because (1) the but for standard for proximate cause represents the evidentiary floor for establishing proximate cause, and (2) a critical link in the causal chain is missing in this record, summary judgment must be granted in favor of Mr. Ellis.

Conclusion

When considering the facts of record in the light most favorable to Mr. Sherman, there is no genuine issue of material fact regarding whether Mr. Ellis proximately caused Mr. Sherman's alleged damages. As a result, Mr. Ellis's Motion for Summary Judgment must be **GRANTED**.

⁹⁷ *Viner*, 70 P.3d at 1053.

⁹⁸ Id